



VACANCY

INTERNAL SALES CONSULTANT - Lenasia FIXED TERM CONTRACT FOR ONE YEAR

Applications are invited from suitably qualified candidates in respect of the above position.

PURPOSE

To provide outstanding client service at all times when advising on investment and finance products.

FUNCTIONS

Ensures that all finance and investment applications are accurately and timeously completed in terms of the Bank's procedures
Cross-sells a full range of the Banks products
Adopts a proactive approach in identifying opportunities to increase sales
Provides excellent customer service
Adheres to all regulatory requirements
Prepares individual credit reports
Ensures compliance with FICA requirements
Performs effective document management
Performs any other duties as required from the Branch Manager from time to time
Able to assess financial/ Bank statements

QUALIFICATIONS

Matric
Bcom degree in Finance or related qualification

EXPERIENCE

3years experience in a banking environment
Related experience

SKILLS AND ATTRIBUTES

Good written and verbal skills
Computer literacy
FAIS accreditation
Team player
Credit knowledge would be an advantage
Accuracy and reliability
Ability to sell bank's products
Excellent customer service skills
Financial analysis skills

GENERAL

Willing to work every Saturday.

Interested candidates to send their cv's to hr@albaraka.co.za